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D. M. PRINTZ Director of Commercial Sales

July 31, 1980

Dear Customer:

This letter is to advise you of Teletype Corporation's plans to discontinue manufacture of the Model 28, 32, 33, 35, DRPE, BRPE and 4210 equipment by year-end 1981. These plans are being implemented because of low existing demand for these terminals and the need to reallocate our facilities and resources for the manufacture of newer products.

In addition to the referenced equipment, the manufacture of any options or accessories (e.g. modification kits or set-of-parts) which are used exclusively with these older product lines will be discontinued. Please note however, that all support services for these products including spare parts support, and documentation, will be continued for five (5) years from our last scheduled delivery of December 31, 1981.

Attachment 1 lists all the major apparatus codes affected by this plan. Additional information covering options and accessories to be discontinued will be provided at a later date.

Two key dates should be noted for your planning. Final orders for these products must be received at Teletype Corporation no later than March 30, 1981, and final deliveries are scheduled for December 31, 1981.

Teletype Corporation realizes that new concepts in data communications demand more versatile, reliable and economical terminal equipment. To help you satisfy your system requirements, we now offer products such as the Model 42/43 Teleprinter family, the Model 40 Terminals and the Model 4540 Terminals.



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ATTACHMENT I

UNITS TO BE MANUFACTURE DISCONTINUED (BY PRODUCT FAMILY)*

Model 28 Sets, such as 28 RFC - - -, VSL - - -, VCL - - -, etc. LAAC, LABD, LAC, LAK, LARB, LARC, LARP, LB, LBAC, LBXC, LEXD, LCXB, LD, LEPT, LESU, LK, LKPC, LKPE, LLE, LLK, LMU, LMXB, LP, LPC, LPE, LPR, LRB, LRC, LRPE, LRS, LRSB, LSRC, LT, LTPE, LTRK, LXD, LXDB, LXDC Model 35 Sets, such as 3510 - - -, VSL - - -, VCL - - -, etc. LAAC, LABD, LAC, LAK, LB, LBXB, LCCU, LCXB, LD, LESU, LEXD, LK, LP, LPR, LPW, LRB, LRC, LRPE, LSRC, LT, LPT, LTPK, LX, LXD, LXDB Model 32, 33 and 3300 Series Sets, such as 32TM, 33TBA, 3300 3JB, etc. UCC, UK, UP, UPE, UX Communications Display Terminal (CDT), such as 2550 - - -, etc. CDAC, CDBU, CDDC, CDIF, CDPS Magnetic Tape (4210) Terminals, such as 4210 A002AE, etc. DMAC, DMAM, DME, DMT 4121 Series Sets, such as 4121 5CD, etc. BKPE, BRPEB, BRPEC Data-Terminal Accessories 9130, 9131, 9140, 9141, 9160 Miscellaneous Units AC, EPCF, TRSC, TTSC, TRD, TUW, TW, TSG, PW, PSU * None of the individual unit types are listed since the entire product

line is to be manufacture discontinued.

The business you have contributed in the past is greatly appreciated and we hope to continue working with you to satisfy your present and future data communications needs.

If you have any further questions, please contact your account executive.

Very truly yours una

Director of Commercial Sales

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